

RECRUITER'S GUIDE PGDM (ABM) 2023 - 2024

National Institute of Agricultural Extension Management (MANAGE)

## **DREAMS EMPOWERED**



# CONTENTS

02 The MANAGE **Metamorphosis**  06 Why recruit from MANAGE?

13

Program Structure 20

Student Clubs & Committees

26 Placement Track

03

Message from **Director General & Principal Coordinator**  80

Infrastructure

16 Faculty

24

Extra Curricular Activities

28 **Final Placement & Summer Placement Statistics** 

04 About MANAGE 12

**Selection Process** 

18 SAMANVAY Industry Interface

25

**Moments of Pride** 

29 Student Profile (2022-24) &







**Recruiter's** Calenda





Presence of MANAGE Alumni Across the Globe



Student Profile (2023-25)

# **The MANAGE** Metamorphosis

#### **Elevating Knowledge, Inspiring Innovation**

At the National Institute of Agricultural Extension Management (MANAGE), we embrace the rapid advancements in agriculture and the escalating demand for skilled managers in this sector. As tomorrow's agri business managers face unprecedented challenges in a swiftly changing business landscape, globalisation, competition, and evolving government policies, our Post-Graduate Diploma in Management (Agri-Business Management) remains at the core of our founding philosophy.

Adjudged as the India's Top Featured Sectoral B-School (Agriculture) in India (Outlook-ICARE'sAnnual Rankings, 2023), MANAGE is committed to nurturing dedicated agri business technomanagers who excel in overseeing the intricate connections among different components of the agri business value chain, encompassing both forward and backward linkages. Our students under go a transformative experience that shapes them into visionary leaders capable of driving growth and innovation in the agri business domain. When you recruit from MANAGE, you gain access to a pool of talented individuals from pan India, who have undergone a rigorous curriculum, empowering them to face the complexities of the industry.



## **Message from Director General & Principal Coordinator**

#### **Message from Principal Coordinator**

The two year residential PGDM (ABM) program at MANAGE is designed to unlock the potential and to enhance the competency of MANAGE students. to serve the whole gamut of operations in the Agri-Value Chain. The growing interest from companies, as evidenced by an increasing number of recruiters consistently visiting the MANAGE campus from diverse sectors, underscores the value that MANAGE graduates bring to the agri business industry. The diversity of the 2022-24 batch, which includes individuals from various socio-cultural backgrounds, work experience, and disciplines, is undoubtedly an asset for recruiters. This diversity can provide a range of perspectives and skills to meet the evolving needs of the agri business sector. I extend my warm invitation to you to the MANAGE campus to recruit these exciting young Agri business-techno managers.

Dr. K. Anand Reddy Principal Coordinator, PGDM(ABM) MANAGE, Hyderabad

#### **Message from Director General**

MANAGE Pioneered its Post Graduate Diploma in Agri business Management in 1996 with a firm vision to enable Agriculture to transform into Agri business. This two year residential PGDM (ABM) program focuses on unearthing the potential of the students and enabling them to be competent in various positions across the Agri-Value Chain. It produces quality Agri business Techno-managers who have been working for the past few years in the entire spectrum of Agri business. The fact that the program has attracted a growing number of companies for recruitment and witnessed an increase in the offered CTC each year is a testament to its quality and the calibre of its graduates. The program has also produced thought leaders, industry leaders, and entrepreneurs in the agri business sector over the years. The programme has initiated international study visits of students to broaden their vision. We are also going to transform this programme as international from this year. This speaks to the program's effectiveness in nurturing talent and fostering innovation within the industry. I am confident that the 2022-24 batch of talented, highly motivated, experienced and well balanced individuals have the calibre to lead your organisation and Agri business sector into the future.

#### Dr. P. Chandra Shekara

Director General MANAGE, Hyderabad



MANAGE is certified by BSI under Quality Management System – ISO 9001:2008 for providing training, education, research, consultancy, documentation and dissemination services in the area of management and agricultural extension. The institute also has AICTE, AIU and NBA accreditation.

In order to unlock and maximise the true potential of India's agriculture sector, leading to substantial contributions to the nation's GDP, it is essential to view agriculture as a professional enterprise. MANAGE's flagship PGDM (ABM) program is meticulously crafted to consistently produce a skilled managerial workforce for the agri business sector year after year. With a strong alumni network holding influential positions across diverse industries worldwide, MANAGE has a proven track record of training exceptional leaders who are committed to driving the growth of agri business. The program represents an unparalleled endeavour to bridge the gap between academia and industry, taking into

account the continuous changes in policies, markets, and industry requirements. Inaddition to regularly updating the curriculum and teaching methods, MANAGE places a strong emphasis on industrial visits, guest lectures, and participation in various B-school and corporate competitions as part of the extracurricular activities.

The Agri business sector is diversifying as major companies and conglomerates are venturing into this industry. This has led to a never before demand for competent, professional managers capable of handling a whole gamut of operations from farming to marketing and procurement to retail. It requires thriving talents who can face challenges in an innovative demur. The National Institute of Agricultural Extension Management (MANAGE) is the pioneer institute to conceive the concept of Agri-Business Management (ABM) in 1996. Established in 1987 as an apex National Institute under the Ministry of Agriculture and Farmers' Welfare, Govt. of India, MANAGE offers a 2-year fully

residential flagship Post-Graduate Diploma in Management (Agri-Business Management). MANAGE is vested with the responsibility of assisting the Central & State Governments and other public & private sector organisations in effective management systems.

#### Vision

To be counted among the most pioneering, innovative, farmer-focused and self-supporting agricultural management institutes in the world.

#### **Mission**

Facilitating the acquisition of managerial and technical skills by Extension Officers, Managers, Scientists and Administrators in all sectors of the agricultural economy to enable them to provide the most effective support and services to farmers and fishermen for practising sustainable agriculture

#### Professional **Services**

MANAGE offers its services in the following 6 streams:

- 1. Management Education
- 2. Consultancy
- 3. Management Training
- 4. Research
- 5. Information. Documentation and Dissemination
- 6. Implementation of GOI Programs/Schemes

# Why Recruit from MANAGE?

#### **Diversity**

The Tapestry Of Unique Perspectives And Experiences-MANAGEites are enriched with a high level of integrity, drive, leadership, perseverance, intelligence and adaptability to change. MANAGE values out-of-thebox thinking and novelty backed up by coherent and planned teamwork. The comprehensive course curriculum and the academic rigour challenges us and aids in our holistic development through a wide range of professional opportunities, leadership experiences, service programs and extracurricular activities to make us "Corporate Ready". We possess the skills and qualities which are essential to positively influence the world and bring about the change that makes us stand out.

# 06 RECRUITER'S GUI

#### Our Credentials Stand High as Testimonies

Being the pioneer institute in Agri-Business, we hold a strong alumni base worldwide in reputed organisations and promising start-ups. MANAGEites thrive in their work and bring value to their organisations in diverse industries and dynamic fields. The budding entrepreneurs from MANAGE, the ones who take up the odds and travel the roads not taken, accrediting through their accolades and emerging as tycoons, add to the lauds of our institute. MANAGE students envision and work towards revolutionising agri business through their result-oriented approach.

# Hire Attitudes, Recruit Talents, Employ The Skilled and Rise Together with MANAGEites!

The Association of Indian Universities has accorded equivalence to MANAGE PGDM (ABM) with MBA of an Indian University

#### Rankings\_



Sectoral B-School (Agriculture) in India (Outlook-ICARE Annual Rankings 2023) B-So Fortu

#### The Vibrancy of Excellence

MANAGE offers a prodigious platform for us to explore ourselves both personally and professionally. The lush green campus enthused with the warm energy channelizes all innovations, technicalities, emotions and even the unheard chords and unseen blaze of the students. The erudite and well-experienced faculty with industrial exposure enlighten us with theoretical concepts and practical knowledge. The student-driven program through various clubs and committees provides scope for the holistic development of every MANAGEite. At the same time, it exposes us not only to the competitive environment within the college but also to the wellreputed institutions all across thecountry.

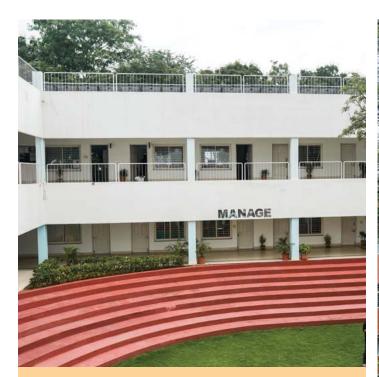
28<sup>th</sup> Best (Overall)

B-School in India (Fortune India Survey 2022) Overall 37<sup>th</sup> Best B-School

Among the 272 top B-Schools in the country (BT-MDRA Survey 2023)

# Infrastructure

Being a National Institute, the MANAGE administration makes sure not to compromise with the infrastructure facilities. Right from its inception, the institute has strived to provide the best platform, which is at par with any other elite institute, for its students to transform into competent managers of tomorrow. These facilities play a crucial role not only in the overall development of the students but also in maintaining a healthy lifestyle.



#### **The Campus**

Located 16km away from the bustling city of Hyderabad, lies the 4 hectares of an aesthetically landscaped campus of MANAGE which maintains a perfect balance between antiquity and modernity in terms of architecture and captivating perennials, thereby making learning more serene. Apart from its elegant architecture, the campus basks in the glory of nature embellished with arboretums and sprawling flora and fauna and a myriad of other species. With its world-class infrastructure, MANAGE facilitates excellence in teaching, training, research, consulting and other professional activities. It is well equipped with modern amenities including top-notch Video Conference Centers, Hostels, Wi-Fi Connectivity, 24x7 CCTV Surveillance, Recreation Centers and Professional Quality Sports and Fitness Centers.



#### **Lecture Halls**

The spacious, air-conditioned, amphitheatre-style lecture halls equipped with smart learning technology such as LCD projectors, Wi-Fi connectivity and other A/V systems foster a better engaging classroom environment.



#### Cybrary

The state-of-the-art Cybrary is a prime learning centre in MANAGE. Information dissemination services offered by the centre includes access to the library database, literature search, bibliographies and reprographic services. The Cybrary has a collection of books, journals, articles and videos on agriculture and allied subjects which immensely contribute to the different academic programs of the institute. It is a silo of information with 14000 books on management, 170 Indian and foreign journals and over 100 newsletters and conference proceedings. The Cyberary has 24x7 internet connectivity with multi-user capability. It possesses cardinal databases that include CRISIL, Statista, Prowess IQ (Industrial Database) and Commodities from CMIE, Indiastat and ProQuest (anejournal database), which help students to acquire information on the global scenario and many more.

#### MANAGE Hamara Ghar Hai

– Jingle of every MANAGEite



#### Accommodation

MANAGE, situated amidst the scenic hillock with remarkable infrastructure facilities, offers an ideal backdrop for contemplative learning to students. The high-speed Wi-Fi-enabled hostel block with 170 rooms, including 54 air-conditioned guest rooms, is well furnished with all basic amenities and services along with a devoted housekeeping team.



#### **Incubation Centre**

MANAGE entered into an MoU with RenB Mumbai, to set up an incubation centre for MBA students at MANAGE Campus to maximise the exposure and opportunity for alumni and students in commencing a business based on their unique ideas and innovations. This will provide an enhanced platform for students and alumni to shape their ideas into start-up ventures.



#### **Health Centre**

Committed to promoting the health and wellness of the campus community, the institute has its own health Centre offering quality health services and in-house doctors.



#### Yoga

MANAGE promotes the culture of yoga. With a qualified yoga instructor, the dwellers imbibe the yogic forces adding requisite buoyancy and energy to life.



#### **Sports and Recreation**

The culture of the institute is to impart learning, complemented with rejuvenating activities which makes the campus a complete workshop for personality discovery and development. Various sports and recreation facilities in the institute like Badminton (Outdoor and Indoor), Basketball, Volleyball, Tennis, Table-Tennis, Snooker, Squash, Cricket Practice Net and well-equipped gym helps in unwinding oneself and engaging in an active lifestyle.



#### Walkers' Path

As said by Henry David Thoreau "We need the tonic of wilderness. We can never have enough of nature" The Walker's path in campus is a window to the fascinating natural world ready to embrace and soothe its seekers.



#### **Clean Energy Initiative**

The commitment and concern of MANAGE towards conserving Mother Earth by utilising Green and Clean energy is visible from the rooftop solar panel grid, catering to 70% of the total energy demand of the institute.

# **Selection Process**



#### **Curriculum Overview**

In the two-year program, the total credit load is 116 credits divided among compulsory courses, electives and summer project. It delivers experience-based learning with a focus on real-world application in the agri business environment. Our PGDM program inspires, engages and challenges the students over two years as one develops strategic leadership skills through a constant progression of the curriculum. PGDM (ABM) consists of seven trimesters spread over the entire two years duration.



# **Program Structure**

#### **PGDM (ABM) - List of Courses**

#### Trimester - I

- » Business Communication & Presentation Skills
- » IT For Managers
- Principles of Marketing » Management
- Principles of Management »
- Organisational Behaviour »
- » Micro Economics
- **Business Statistics** »
- Financial and Management » Accounting

#### Trimester - II

- » Environment & Sustainability
- Macro-economic Theory & Policy
- » Agricultural Extension Management
- Agri-input Marketing »
- **Operations Research** »
- Corporate Finance- I »
- Quantitative Techniques for » Agribusiness
- » Agricultural Business Environment

#### Trimester - III

- » Marketing Strategy
- » Human Resource Management
- Marketing Research »
- » Procurement Management
- » Operations & Project Management
- » Corporate Finance- II
- Rural Banking »
- » Rural Marketing

#### Elective (Elective) (Elective) Management (Elective) Management Infrastructure & Agri Warehousing Management 05 Elective Courses Agricultural Export Management & International Trade **100+** Case Studies Management Management Retail Management 28 Agripreneurship & Agribusiness Leadership Marketing 8-1

#### **Trimester - IV** » Summer Project **Trimester - V** » Business Analytics » Sales and Distribution » Commodity Derivatives and Risk » » Strategic Management » Brand & Agri – Product **Trimester - VI** » Logistics & Supply Chain » E- Commerce and Digital » Consumer Behaviour **Trimester - VII**

- » Post-Harvest Management Management Information Systems
- » Legal Aspects of Business Food Processing Sector » Management **Business Ethics** »

- Village Visit Program

- » Advanced Analytics for Agri **Business** (Elective)
- Advertising and Sales Promotion
- CSR and Rural Development
- International Marketing
- » Micro Finance (Elective)

Specialised Courses

Mainstream Courses

Weeks of Summer Internship

04 Weeks of Live Proiect

75+ Team Projects

Weeks of Village Visit Program

## Niche Courses:



#### **Course Details**

The full-time Post Graduate Diploma in Management (Agri-Business Management) program is recognized by the All India Council for Technical Education (AICTE). The program aims at enabling meritorious agricultural and other graduates acquire critical competencies to function as effective Agri-Business managers. The excellent response from leading Indian and multinational Agri-Business companies in the placement of students as management trainees and their interest in assigning summer projects to them validates the quality of the program. On successful completion of the program, candidates are awarded the Post Graduate Diploma in Management (Agri-Business Management).

#### **Summer Internship**

The fourth trimester of the first year is designed to provide opportunities to students to apply their knowledge and skills in real-life work situations through summer projects with prominent Agri-Business companies. Reputed Agri-Business companies visit MANAGE during October/November for selecting students for summer projects of 8-10 weeks duration and many companies view the process as a platform for pre-recruitment. Our students have been awarded Pre-Placement Offers (PPOs) as well as Pre-Placement Interviews (PPIs) from reputed organisations based on their performances.

#### **Live Projects**

In the second year of PGDM (ABM), students are given an opportunity to gain corporate exposure based on their area of interest for a period of 4 weeks. ITC (ABD), Bayer CropScience, PI Industries, NCDEX, Kemin Industries, Bunge, Coromandel, EY and Big Basket are some of the companies that offer live projects to the students.

#### **Foreign Exposure Program**

The International Summer School 2023, hosted by the University of Nottingham Malaysia, was planned to last for 16 days. Students from various parts of the world enrolled to pursue the certificate courses that were offered. In the year 2023, a total of 260 students participated, representing 20 different countries. Our students specifically enrolled in the "Doing Business in Asia Advanced" course, which provided a comprehensive understanding of business, economics, and management practices within the Asian context. The course successfully combined theoretical insights, practical case studies, and considerations of cross-cultural aspects to fulfill its intended purpose. The program offered a delightful blend of exposure, academic content, opportunities for international networking, entertainment, and much more.

#### Village Immersion Program

A week spent in the rural areas in the rustic environment and among the rural folks helps the students grab the ideal agroeconomic scenario at an elementary level. This program provides the students with an opportunity to understand the potential areas for development in agriculture as well as the constraints faced by the farmers. At the end of the study program, a report is prepared to analyse the bottlenecks in the development and identify opportunities for growth in that area.

#### Empowered Dreams Ignite Success!



# Facuty

They've withstood the test of time, taught through bear and bull markets and have consistently imparted life-changing lessons to students year after year. They are not merely teachers - they are the great faculty members at MANAGE exerting impressive learning and experience. They elevate discussions to inspire, challenge and bring out the best in students. Our faculty works at the forefront of innovative business thinking, influential business leaders, managers and policymakers, creatingworld-class research that explores the key practical and academic issues faced by the agri business world.



Being an Academician, I have had students from the USA, Australia, Singapore and Finland. I would say MANAGE has got one bunch of budding professionals who are very good in their clarity of thoughts, articulation skills and are beaming with their desire to yearn and learn. The interactive sessions have also shaped my perception in many of the topics related to Supply chain management. It was a pleasure teaching at MANAGE.

#### Dr. Anand Nair

Professor of Operation & Supply Chain Management Michigan State University Education is not the learning of facts, but the training of the mind to think.

- Albert Einstein

#### **Visiting Faculty**

**Dr. Prasannanjaneyulu ANK** Institute of Insurance and Risk Management, Hyderabad

**Dr. Devi Prasad Ghosh** Institute of Management Technology, Hyderabad

**Dr. Satish Ailawadi** Integral Institute of Advanced Management, Hyderabad

**Dr. Mohd Abdul Nayeem** IBS Business School, Hyderabad

**Dr. B. Rajashekhar** University of Hyderabad

**Dr. Irala Lokananda Reddy** University of Hyderabad

**Dr. Sridhar Kolluru** Byrraju Foundation

Dr. Pingali Venugopal XLRI, Jamshedpur

**Dr. S. Subramanyam** Retired Professor, Centre for Economics and Social studies

Mr. PVGK Murthy Ingrain Technologies

Ms. Swathi Dabbiru Dr. Reddy's Laboratories

Mr. Uday Bhate nmore Consultancy

Mr. Pranay Kumar DeHaat

Dr. S.V.D.Nageswara Rao SJMSOM, IIT Bombay

Mr. Ganesh Rama Murthy Retired Professor, SBI Staff College, Hyderabad

**Dr. Neha Saini** Visiting Faculty

Mr. J.H. Rao Subodh Consulting Pvt. Ltd. Mr. Chirag Badala ADM Agro Industries India Pvt. Ltd

Mr. Shenoy Mathew Arya Collateral Warehousing Services Pvt. Ltd.

Mr. Anand Chandra Arya Collateral Warehousing Services Pvt. Ltd.

**Mr. Amit Budhiraja** Utopia Freight Logistics Pvt. Ltd.

Mr. BVS Satish Coromandel International Ltd.

Mr. Shyam Sunder Nalluri Coromandel International Ltd.

Mr. Malik Shah Gujarat Fluorochemicals Ltd.

Mr. Maruthi Chapke Go4Fresh (Fresh Produce Value Creation Services Pvt. Ltd.)

**Dr. Rishi Dwesar** IBS Business School, Hyderabad

**Dr. Dinesh Jain** Entrepreneurship Development Institute of India, Ahmedabad

**Dr. S. A. Hussain** PJTSAU, Hyderabad

Dr. B. Mohammed Irfan NALSAR University of Law

Mr. R. S. Sravan Kumar Samavarthy Law Chambers

Mr. Purushotham Rudraraju ICRISAT, Hyderabad

Mr. Vamsidhar Ambatipudi BITS, Pilani

Mr. Nagarjuna Potu Visiting Faculty

# Samanvay **Industry Interface**

#### **First Hand Insights**

Guest lectures are an integral part of the pedagogy of MANAGE. As part of the "SAMANVAY" Guest Lecture Series, notable guest speakers enrich the learning by delivering lectures on program-specific topics. It brings the students face-to-face with well-known names in business, government, academics and distinguished alumni networks from around the world, who share their valuable insights from their diverse experiences about contemporary business issues, the challenges they have faced and how they dealt with them. Guest lecturers are drawn from a variety of backgrounds, and cover a wide range of issues, from general management to core agri business, to perception and career development. These sessions serve as an ideal platform for the students to supplement their theoretical knowledge with first-hand perspectives from the stalwarts of the industry and also appreciate the different dimensions of handling modern-day business challenges.

#### Some of the Speakers for Samanvay Guest Lecture Series 2022

#### R. K. Goyal

Director sales and Marketing Verdesian Life Sciences (Cytozyme)

Sarang Asthana AGM - Category Management & Monetizations Dunzo Digital Private Limited

**Rakesh K Mishra** Partner EY LLP

C Vamsi Krishna National Sales Manager HM.Clause

Ajay Kakra Managing Partner JU Agriscience Pvt. Ltd.

#### Ravi Channappa Head - APAC Field Testing Bayer CropScience Ltd.

**Praveen Vecha** 

MD & CEO IDFC First Bharat Ltd.

Sandip Balakrishnan Head of Procurement - India & Global iD Fresh Food (India) Pvt. Ltd.

Aiit Shankhadhar National Sales Head Crystal Crop Protection Limited

Director Oceanus Exports Pvt. Ltd.

Premangi Khagram

**Thomas Onyeodor** Senior Commodity Trader Torq Commodities Ltd.

#### Shiromani Kant

General Manager - Business Development & Green Ammonia Sales ACME Group

**Ashish Pandey** Lead - Community Partnerships & Sustainability Cortiva Agriscience

**Uday Philar** Founder CEO Sequoia BioSciences

Venkatesh Devanur MD & CEO Som Phytopharma (India) Ltd



# **Student Clubs** & Committees

The MANAGE campus is alive and buzzing with activities throughout the year. Abundant opportunities in the form of quizzes, clubs and events provide an excellent platform for students to showcase their talent.

#### **Emerging Hub of Innovation and Excellence**

Cosmos of students from Agriculture, Agri-allied sciences, engineering and other streams learn, grow and excel together in an energetic and multicultural environment. The amalgamation of ideas creates a conducive environment to bring out the best in individuals. Students are given the opportunity to lead and manage all the fronts, from placements and academics to culture and food. Adding to these, training programs, workshops, seminars and MDPs are also conducted at MANAGE for working professionals and executives which provide an opportunity for an enriching experience for students.

Student bodies elect representatives of students responsible for judicious and prompt functioning of obligatory and extracurricular activities on the campus.

Shouldering **Responsibilities**, Harbouring **Opportunities** 



#### **Agribusiness Club**

Agribusiness Club organises the flagship National Level events of MANAGE, Krishi Chanakya (For B-Schools) and Unnavan (For Under-graduates), garnering participation from across the country for both online and offline events. Krishi Chanakya (KC) offers a plethora of events ranging from Photography competition to B-Plan competition to Parliamentary Debates to Workshops sponsored by the top corporates in the agri business sector. Every year, KC experiences an exponential rise in the footfall for its events with the 2022 edition recording more than 6700 entries.

#### Finance and **Marketing Club**

The Finance & Marketing Club of MANAGE is dedicated to enhancing the financial and marketing skills of MBA students achieving it through events like 'Brandathon,' social media content creation, and a monthly magazine called 'Grey Matters.' which covers current marketing and finance topics alongside dedicated sections like Tycoonhub, Startup Fame, Agriwatch, and Agriscan. It also focuses on ensuring that students are well informed about marketing trends, financial analysis, tax management workshops, and discussions on investment opportunities for their financial well-being.



#### **Literary Club**

Over time, the Literary Club of MANAGE has come to be known for its versatility in accordance with the demand of its readers. Their tri-monthly newsletter, SPICE, has evolved with the inclusion of columns like Alumni Speak, Students' Opinion and Surveys, Student Activities and Guest Lectures. They also host the annual intra-collegiate literary and arts fest. Lit O'Mélange.





#### **Qurio Club**

Ensuring everyone is updated with the news and current affairs through posters on social media handles, the Qurio Club publishes the weekly newsletter, "Qurio Weekly Newsletter," which analyses the current happenings, especially in the agriculture sector. It conducts events like quiz competitions and group discussions that expose the students to recent happenings in Agri business and strengthen their abilities to be Industry fit.



#### **Academic Committee**

The Academic Committee MANAGE, an integral part of the institution's academic pillar, acts as a conduit for students' concerns, conveying them to the administration for prompt resolution and improvements. Their responsibilities encompass managing the academic calendar, sourcing faculty from prestigious institutions like IIM, IITs, BITS, and IRMA, and mentoring junior students in academics. They also facilitate students' interaction with management, helping them choose exchange universities, guiding through applications and maintaining program records while staying updated on exchange trends and regulations to ensure a seamless international exchange experience.

#### **MANSAR Club**

MANSAR Club is the Social Responsibility Club of MANAGE. The club sensitises and encourages students to serve the unserved through their activities. It conducts donation drives, celebrates important days, organises Guest Lectures focusing on welfare and wellbeing and advocates their purpose through their social media handles. Nisarga, a new initiative of MANSAR, directs students' focus to sustainability and cleanliness to instil a sense of responsibility towards the environment and in turn, their lifestyle.



#### **Corporate Relationship and Placement Cell**

It is a team of highly dedicated students who work for a common goal of obtaining the desired placement offers for the students in terms of both profiles and organisations to work. The team looks into tasks like student brochure development, resume vetting, pitching, students' skills – job mapping and placements-related event organising. The team conducts mock Group Discussions and Interviews which equip the students to face the placement interviews and be corporate-ready. The Placement Cell also plays an important role in developing and sustaining a long-term mutually beneficial relationship with the industry.





#### **Cultural Committee**

Cultural Committee, a vibrant group of MANAGE, ensures that the sense of exuberance is not lost amid the busy schedules. With the help of members, more than a dozen festivals are acknowledged reflecting the amassing cultural diversity that prevails at MANAGE. They are responsible for maintaining cultural harmony amidst the diversity of the campus.



#### **Sports Committee**

The Sports Committee focuses on improving the current sports and recreation facilities. It focuses on achieving fitness goals and maintaining a healthy body which is indispensable for the overall development for both students and faculty. They conduct two annual Sports events – OLYMPUS (inter-collegiate level) and Zenith (intra-collegiate level).



#### **Alumni Committee**

Alumni Committee strives to foster the bond between the pride of MANAGE - its alumni, faculty and students and create an opportunity to share knowledge and experience, thereby facilitating the exchange of quality ideas and views. To keep in touch with a vibrant alumni network, the committee along with the MANAGE Alumni Association hosts Chapters in major cities. They also host an annual Alumni Meet, Reminiscence, where alumni from across the country rendezvous at MANAGE for an eventful night filled with nostalgia.



#### Health & Nutrition Committee

Health and nutrition committee has entrusted the responsibility to ensure better quality food and suggest a multi-cuisine menu that results in a better hostel experience for the student community. They care for students' mental and physical health by raising awareness of various practices that contribute to the development of healthy student life on campus via social media.



#### Media Cell

Media Cell was created with a vision to promote MANAGE and its student activities on the Digital Platform. They function on major social platforms, create short videos and serve as a point of information dissemination during the admission season. It assists the administration, other clubs and committees in any content creation process.

# **Extra-Curricular Activities**

#### **Krishi Chanakya**

Krishi Chanakya, popularly known as KC in the student An intra-collegiate literary and arts festival that celebrates community, is a national-level B-School fest to revolutionise agri business. Competence and ideas run through the festival's veins. It places budding managers, academicians and business leaders on a single platform to share their business acumen. and much more. It acknowledges literary talents, honours While, on one hand, Krishi Chanakya has become a hub of glitz from all across the country, it also dawns the light upon the world to learn from and exchange ideas with contemporary business stalwarts.

#### Unnayan

Unnayan is a series of national-level competitions designed for in various sporting events. Zenith 2022 included 4 racquet undergraduate students. The objective of this event is to give a taste of the management domain to aspiring managers. From equity trading to making a business plan, students find diverse cricket league with attractive prize money, was also opportunities to show their skills and test their mettle.

#### Olympus

An inter-collegiate sports event spread over two days in early February where participants from various colleges compete with great vigour and passion. Snooker, Basketball, Table Tennis and Badminton were the events contested for which attractive prizes were given off in a gala closing ceremony.

#### **Godrej LOUD**

#### Lit O'Mélange

the multitude of genres of literature and creativity. The literary club is instrumental in organising the fest. The festival is a broad mix of penning, debating, quizzing literati and artists and also evokes the young generation's interest in literature.

#### **Zenith**

The last week of January in MANAGE is marked with joy and enthusiasm where students compete with each other sports along with chess, carrom, snooker and volleyball. The MANAGE Premier League, a fiercely contested 6-team conducted during the same period.

#### Reminiscence

Organised by the Alumni Committee, Reminiscence is effectively used as a platform to strengthen the Global Alumni network of MANAGE. Marked with cultural events by students, the event serves as an avenue for the current crop of students to interact with their Alumni.

Godrej Industries Ltd. organises its flagship program LOUD every year. This year MANAGE had an opportunity to prove its mettle along with a select few renowned institutes like IIM A, IIM Trichy, IIFT, SPJIMR, etc. This competition while fulfilling the dreams of first-year students also paves the way for a selected few into the Gurukul Summer Internship Program.





# **Placement Track**



#### Sector Wise Companies List:

#### Agri input

- » Adama India Pvt. Ltd.
- Adventz Group
- BASF India Ltd. »
- Baver CropScience Ltd »
- Coromandel International Ltd.
- Corteva Agriscience »
- Crystal Crop Protection Ltd. »
- Deepak Fertilisers and Petrochemicals Corporation Ltd.
- » FMC India Pvt. Ltd.

- Gharda Chemicals Ltd.
  - Godrei Agrovet Ltd.
  - IFFCO Kisan Sanchar Ltd.
  - JU Agri Sciences Pvt. Ltd.
  - **KRIBHCO**
- Mahyco Pvt. Ltd.
  - Nagarjuna Fertilisers and Chemicals Ltd.
  - » Namdhari Seeds Pvt. Ltd.
  - Netafim Irrigation India Pvt. Ltd.
  - Nichino India Pvt. Ltd
  - » Nuziveedu Seeds Ltd.

- Pan Seeds Pvt. Ltd.
- PI Industries Ltd.
- Rallis India Ltd.
- Savannah Seeds Pvt. Ltd.
- Sequoia Biosciences Pvt. Ltd.
- Sumitomo Chemicals India Pvt. Ltd.
- Syngenta India Pvt. Ltd.
- TATA Chemicals Ltd.
- Verdesian LifeSciences »

#### BFSI

- Adani Capital Pvt. Ltd. » Axis Bank Ltd.
- BASIX Sub-K iTransactions Ltd.
- Federal Bank Ltd.
- FINO Small Finance Bank (Fino Pavments Bank Ltd.)
- HDFC Bank Ltd. »
- ICICI Bank Ltd.
- IDFC First Bank Ltd.
- IDFC First Bharat Ltd.
- Kotak Mahindra Bank Ltd.
- L&T Finance Holdings Ltd.
- RBL Bank Ltd.
- Samunnati Financial Ltd.
- Uiiivan Small Finance Bank Ltd.
- Vistaar Finance Services Pvt. Ltd.

**FMCG** 

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Ltd.)

- - EY India LLP

  - **KPMG** India »

  - NABCONS
  - PwC India Pvt. Ltd.

#### **Animal Husbandry**

Ltd. Alpha Alternatives

»

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»

»

Ltd.)

- ARISE IIP

- Intermediation and Services Pvt.

Drools (Drools Pet Food Pvt, Ltd.)

Gemini (Gemini Edibles & Fats

iD Fresh Food (India) Pvt. Ltd.

Mondelez (Mondelez India Foods

METRO Cash & Carry India Pvt.

YFS Bank I td.

Adani Wilmar Ltd.

Dabur India Ltd.

DS Group

India Ltd.)

ITC I td.

MARS Inc.

Pvt. Ltd.)

Retail

Ltd.

McCain Foods Ltd.

MTR Foods Pvt. 1 td.

» Aditya Birla Retail Ltd.

Reliance Retail

Britannia Industries Ltd.

- Ltd.

#### Consultancy

- CRISIL Ltd.
- >>
- Mordor Intelligence

- Aquaconnect
- Kemin Industries

- UPL Ltd.

- »

»

Spencer's Retail Ltd. Swiggy (Bundl Technologies Pvt.

Trent Hypermarket Pvt Ltd Zomato Hyperpure Pvt. Ltd.

#### Commodities

» ADM Agro Industries India Pvt.

Arya Collateral Warehousing

Services Pvt. Ltd.

BUNGE India Pvt. Ltd.

Cargill India

DeHaat (Green Agrevolution Pvt.

NBHC Pvt. Ltd.

NCDEX Ltd

Olam Agro India Ltd.

TATA International Ltd.

Torg Commodities Ltd.

Vegrow (Chifu Agritech Pvt. Ltd.)

Waycool Foods & Products Pvt.

Grant Thornton Bharat LLP

MSC (MicroSave Consulting)

Tata Consultancy Services Ltd.

Japfa Comfeed India Pvt. Ltd.

- » Nouriture (Anmol Feeds Pvt. Ltd.)
- Noveltech Feeds Pvt. Ltd.
- Nutreco
- » SKYLARK Foods Pvt. Ltd.

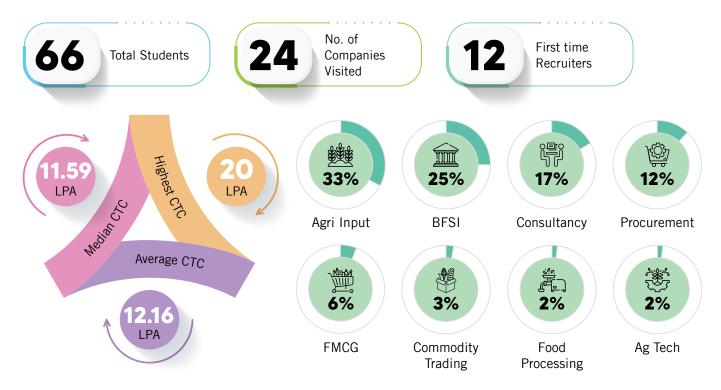
#### Development

- » AFRI Ventures (India) Pvt. Ltd.
- Dilasa Janvikas Pratishthan
- Jeevika Trust »
- » National Cooperative Consumers' Federation of India Limited (NCCF)

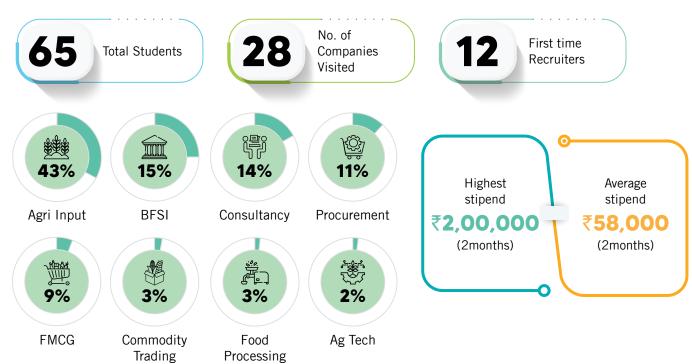
#### Others

- » ACME Group
- CropIn Technology Solutions Pvt. » Ltd.
- Dunzo (Dunzo Digital Pvt. Ltd.)
- Falca E-Solution Pvt. Ltd.
- Fasal (Wolkus Technology Solutions Pvt. Ltd.)
- » Go4Fresh (Fresh Produce Value Creation Services Pvt. Ltd.)
- GramcoInfratech Pvt. Ltd.
- ICRISAT
- Intas Pharmaceuticals Ltd.
- Jubilant Life Sciences Ltd.
- » McDonalds (Hardcastle Restaurants Pvt. Ltd.)
- Ninjacart (63 Ideas Infolabs Pvt. Ltd.)
- » Nurture.farm (Nurture AgTech Pvt. Ltd.)
- » Varaha ClimateAg Pvt. Ltd.

## **Final Placement**



## **Summer Placement**

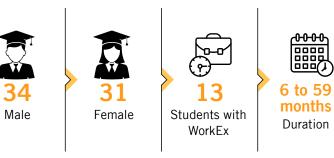


## **Students Profile (2022-24)**









Aayushi Mahna Age: 23 years Native State: Rajasthan	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Swami Keshwanand Rajasthan Agriculture University, Rajasthan</li> <li>Summer's Company: UPL Ltd.</li> <li>Summer Project Title: To study the rice seed treatment market landscape in India and understand the future prospects to define the product launch strategy.</li> <li>Languages Known: English, Hindi &amp; Punjabi</li> </ul>
Abhinav Sharma Age: 23 years Native State: Uttar Pradesh	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Chandra Shekhar Azad University of Agriculture and Technology, Uttar Pradesh</li> <li>Summer's Company: ITC Ltd.</li> <li>Summer Project Title: Value Chain Assessment of ABD's major commodities and its operations to identify potential opportunities to reduce Scope-3 GHG emissions and preparation of feasible plan of action</li> <li>Languages Known: English &amp; Hindi</li> </ul>
Sonawane Abhishek Bhimraj Age: 24 years Native State: Maharashtra	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Mahatma Phule Krishi Vidyapeeth, Rahuri, Maharshtra</li> <li>Summer's Company: Britannia Industries Ltd.</li> <li>Summer Project Title: 1. Creating the Dairy landscape of India with particular emphasis on creating a vendor universe and competition benchmarking 2. Understanding the farmer's economics for producing milk and the milk value chain.</li> <li>Languages Known: English, Hindi &amp; Marathi</li> </ul>
Ajay Dany Abhishek R Age: 24 years Native State: Tamil Nadu	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Tamil Nadu Agricultural University, Coimbatore, Tamil Nadu</li> <li>Summer's Company: Varaha Climate Ag Pvt. Ltd.</li> <li>Summer Project Title: 1. Exploring partnership synergies to develop Carbon projects in Tamil Nadu: To identify potential partners working on sustainable farming methods and 2. Enhancing Carbon Credit Quality &amp; Project Management: A case of Agroforestry based Carbon project in Nepal</li> <li>Languages Known: English &amp; Tamil</li> </ul>

#### Batch 2022-24



Akhilesh **Avinash Sawant** 

Age: 22 years

Native State: Maharashtra



#### Native State: Bihar



Anirudh Singh Bhati

Age: 25 years

Native State: Raiasthan



Anu Mohan S

Age: 22 years

Native State: Kerala

- Graduation: B.Tech. (Agricultural Engineering), Dr. Balasaheb Sawant Konkan Krishi Vidyapeeth, Dapoli, Maharashtra
- Summer's Company: IDFC First Bharat Ltd.
- Summer Project Title: Enhancing Customer Satisfaction and Loyalty in Group Loan Services: A Comprehensive study on Consumer Analysis and Strategic Framework for Retention and Acquisition
- Languages Known: English, Hindi & Marathi
- Graduation: B.Tech. (Food Technology), National Institute of Food Technology Entrepreneurship and Management, Sonipat, Haryana
- Summer's Company: JAPFA Comfeed India Pvt. Ltd.
- Summer Project Title: 1. To understand consumer behaviour toward online meat consumption in Pune and Mumbai. Create a communication campaign for Japfa best. 2. Competitive Benchmarking of RTC/RTE Products, final SKU optimization : Process flow, Machinery pricing, Cost analysis and GTM strategy for launch.
- Work Experience Details: Sun Up Agro Foods Pvt. Ltd Shubham Fun Foods (18 Months)
- Languages Known: English & Hindi
- Graduation: B.Sc. Agriculture and Food Business, Amity University, Noida, Uttar Pradesh
- Summer's Company: ITC Ltd.
- Summer Project Title: SCM and Order Management Process Standardization for Agri Inputs Business in ITC MAARS
- Work Experience Details: Coromandel International Ltd., UPL Ltd. (28 Months)
- Languages Known: English & Hindi
- Graduation: B.Tech. (Agricultural Engineering), Kerala Agricultural University, Kerela
- Summer's Company: Chifu Agritech Pvt. Ltd. (Vegrow)
- Summer Project Title: Category (PMC- Pomegranate, Mango, Coconut) PnL Analysis and Identification of potential markets/Customers of Pan-India along with substantial product grade-mix
- Languages Known: English, Sanskrit, Hindi & Malayalam

Anubhav Singh Chouhan Age: 25 years Native State: Madhya Pradesh	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, SAGE University, Madhya Pradesh</li> <li>Summer's Company: Syngenta India Pvt. Ltd.</li> <li>Summer Project Title: To study about hybrid rice market and suggest the business opportunities for Syngenta in Rewa, MP</li> <li>Languages Known: English &amp; Hindi</li> </ul>
Apoorva Juvvadi Age: 22 years Native State: Telangana	<ul> <li>Graduation: B.Sc. Life Sciences, Osmania University, Telangana</li> <li>Summer's Company: Ernst &amp; Young LLP</li> <li>Summer Project Title: 1. Enhancing Livestock Product Exports from India (Global Trade, India's Trade Position, Product Selection, Market Identification, and Strategy Note) 2. Assessment of Select Government Schemes Promoting Farmer Welfare &amp; Bottlenecks in the Agriculture Sector (Study on Subsidy Allocation, Efficiency, Root Cause Analysis &amp; Possible Propositions)</li> <li>Languages Known: English, Hindi &amp; Telugu</li> </ul>
Bonela Amulya Age: 25 years Native State: Andhra Pradesh	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Professor Jayashankar Telangana State Agricultural University, Telangana</li> <li>Summer's Company: IDFC First Bharat Ltd.</li> <li>Summer Project Title: 1. A study on MEL &amp; Personal Loans: with focus on Market Analysis, Credit Culture, Market Opportunities &amp; Competitive Analysis 2. A study on Housing Loan &amp; Mortgage Business: with focus on Market Analysis, Credit Culture, Market Opportunities &amp; Competitive Analysis</li> <li>Languages Known: English, Hindi &amp; Telugu</li> </ul>
Sumanth Kumar Banoth Age: 24 years Native State: Telangana	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Vasantrao Naik Marathwada Krishi Vidyapeeth, Parbhani, Maharashtra</li> <li>Summer's Company: FALCA E-Solutions Pvt. Ltd.</li> <li>Summer Project Title: Rural Service Point (RSP) Potential Mapping.</li> <li>Languages Known: English, Hindi, Marathi &amp; Telugu</li> </ul>

#### Batch 2022-24



Dharmarajsinh Jetavat

Age: 27 years

**Native State:** Gujarat



#### Dudala Reshma Goud

Age: 23 years

Native State: Telangana



Gayathri M

Age: 25 years

Native State: Tamil Nadu



Gustav Vengra

Age: 25 years

Native State: Odisha

- **Graduation:** B.Tech. (Food Processing Technology), Anand Agricultural University, Gujarat
- Summer's Company: Arya Collateral Warehousing Services Pvt. Ltd.
- Summer Project Title: Development and Testing of climate adaptive package of practices for major crop value chains
- Work Experience Details: Jubiliant Foodworks Ltd., Inbisco India Private Ltd., McCain Foods India Private Ltd., ITC Ltd. (59 Months)
- Languages Known: English, Hindi & Gujarati
- Graduation: B.Sc. (Hons.) Agriculture, Professor Jayashankar Telangana State Agricultural University, Telangana
- Summer's Company: Arya Collateral Warehousing Services Pvt. Ltd.
- Summer Project Title: Development and Testing of climate adaptive package of practices for major crop value chains
- Languages Known: English, Hindi & Telugu
- **Graduation:** B.Sc. (Agriculture), Tamil Nadu Agricultural University, Coimbatore, Tamil Nadu
- Summer's Company: JU Agrisciences Pvt. Ltd.
- Summer Project Title: Research on Food Processing (agri related) SME and their key findings from an investment perspective
- Languages Known: Englisg, Hindi & Telugu
- **Graduation:** B.Tech. (Agricultural Engineering), Sam Higginbottom University of Agriculture, Technology and Sciences, Uttar Pradesh
- Summer's Company: Sequoia Biosciences Pvt. Ltd.
- Summer Project Title: To understand the sensitivity of agriculture to Global warming caused by Climate Change and the STEP system's potential to handle the issues brought on by it, with particular reference to Punjab
- Work Experience Details: Amazon Development Centre India Private Limited (6 Months)
- Languages Known: English & Tamil

Harsha Sneha Kujur Age: 25 years Native State: Jharkhand	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Birsa Agricultural University, Ranchi, Jharkhand</li> <li>Summer's Company: Sequoia Biosciences Pvt. Ltd.</li> <li>Summer Project Title: To understand the sensitivity of agriculture to Global warming caused by Climate Change and the STEP system's potential to handle the issues brought on by it, with particular reference to Punjab</li> <li>Languages Known: English, Hindi &amp; Odia</li> </ul>
Galiveeti Sasi Kiran reddy Age: 24 years Native State: Andhra Pradesh	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Acharya N.G Ranga Agricultural University, Guntur, Andhra Pradesh</li> <li>Summer's Company: Varaha Climate Ag Pvt. Ltd.</li> <li>Summer Project Title: Exploring business partnerships in Andhra Pradesh and Telangana - To reach suitable partners to develop Carbon projects through Sustainable Agricultural Practices &amp; Agroforestry</li> <li>Languages Known: English &amp; Hindi</li> </ul>
Waghmare Hrithik Babarao Age: 23 years Native State: Maharashtra	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Dr. Panjabrao Deshmukh Krishi Vidyapeeth, Akola, Maharashtra</li> <li>Summer's Company: Adventz Group</li> <li>Summer Project Title: Analysing the market scenario for adoption of custom blend fertilizers</li> <li>Languages Known: English, Hindi &amp; Marathi</li> </ul>
Jessica Maria Frank Age: 24 years	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Kerala Agricultural University, Kerela</li> <li>Summer's Company: JAPFA Comfeed India Pvt. Ltd.</li> <li>Summer Project Title: 1.To study customer buying behaviour for different meat products in Pune &amp; Mumbai, identify need gaps that existing brands are not solving, and create a communication campaign strategy for JAPFA best launch tapping into these needs. Competitive benchmarking of campaign communication strategies. 2. Optimizing Japfa Best Application: Holistic evaluation of</li> </ul>

functionality, design, and content for Enhanced User Experience

• Languages Known: English, Hindi & Malayalam

and Performance

#### Batch 2022-24



Jhimili Mohanty

Age: 24 years

Native State: Madhya Pradesh



Kanna Rachana

Age: 24 years

Native State: Telangana



Kavali Hemanth Kumar

Age: 26 years

Native State: Telangana



Kothapalli Surya Tejaswini

Age: 23 years

Native State: Andhra Pradesh

Native State:

Kerala

- **Graduation:** B.Sc. (Hons.) Agriculture, Jawaharlal Nehru Krishi Vishwa Vidyalaya, Madhya Pradesh
- Summer's Company: Ernst & Young LLP
- Summer Project Title: Millets value chain analysis and business models for UP
- Languages Known: English, Hindi & Odia

- Graduation: B.Sc. (Hons.) Agriculture, Professor Jayashankar Telangana State Agricultural University, Telangana
- Summer's Company: YES Bank Ltd.
- Summer Project Title: Soybean Industry in India: Analysis of Trade, Supply Chain, Sustainability and Forecast of Growth in Market
- Languages Known: English, Hindi & Telugu
- **Graduation:** B.Sc. (Agriculture), Professor Jayashankar Telangana State Agricultural University, Telangana
- Summer's Company: CRISIL Ltd.
- Summer Project Title: 1. Industry assessment of Bio Pesticide Industry in India 2. Industry assessment of Water soluble fertilizers in India
- Work Experience Details: Department of Agriculture, Government of Telangana (6 Months)
- Languages Known: English, Hindi & Telugu
- Graduation: B.Sc. (Hons.) Agriculture , Acharya N.G Ranga Agricultural University, Guntur, Andhra Pradesh
- Summer's Company: IDFC First Bharat Ltd.
- Summer Project Title: 1. A study on MEL & Personal Loans: with focus on Market Analysis, Credit Culture, Market Opportunities & Competitive Analysis 2. A study on Housing Loan & Mortgage Business: with focus on Market Analysis, Credit Culture, Market Opportunities & Competitive Analysis
- Languages Known: English, Hindi & Telugu

Krunal Ganesh Phondekar Age: 26 years Native State: Maharashtra	<ul> <li>Graduation: M.Tech. Farm Machinery and Power Engineering, Indira Gandhi Krishi Vishwavidyalay, Raipur, Chattisgarh</li> <li>Summer's Company: YES Bank Ltd.</li> <li>Summer Project Title: Competition Benchmarking of each business unit under Rural Assets and Process Rationalisation</li> <li>Work Experience Details: Volvo Eicher Commercial Vehicles (VECV) Pvt. Ltd., Samunnati Financial Intermediation and Services Pvt. Ltd (17 Months)</li> <li>Languages Known: English, Hindi &amp; Marathi</li> </ul>
Lavanya R Age: 22 years Native State: Tamil Nadu	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Tamil Nadu Agricultural University, Coimbatore, Tamil Nadu</li> <li>Summer's Company: WayCool Foods &amp; Products Pvt. Ltd.</li> <li>Summer Project Title: 1. Enhancing Market Insights: Analyzing and forecasting price trends for Rice, Dals and Spices</li> <li>Request for quote Initiative and empowering Vendor Engagement in RFQ</li> <li>Languages Known: English &amp; Tamil</li> </ul>
Patre Lekhankita GajananAge: 24 yearsNative State: Maharashtra	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Dr. Panjabrao Deshmukh Krishi Vidyapeeth, Akola, Maharashtra</li> <li>Summer's Company: Trouw Nutrition India Pvt. Ltd. (Nutreco)</li> <li>Summer Project Title: Brand Awareness: Devising and implementing strategies for brand awareness in rural dairy segment</li> <li>Languages Known: English, Hindi &amp; Marathi</li> </ul>
Manansh Pokhariyal Age: 24 years Native State: Uttarakhand	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Govind Ballabh Pant University of Agriculture &amp; Technology, Uttarakhand</li> <li>Summer's Company: Adventz Group</li> <li>Summer Project Title: Market Analysis of Crop Protection Chemicals in Pune district of Maharashtra and Barabanki, Kheri &amp; Pilibhit districts of Uttar Pradesh for Sugarcane &amp; Paddy Crops</li> <li>Languages Known: English &amp; Hindi</li> </ul>

#### Batch 2022-24



Mohammed Anfas KT

Age: 25 years

Native State: Kerala



### Mulgi Pooja

Age: 24 years

Native State: Telangana



N Nidhi Rai

Age: 24 years

Native State: Karnataka



Naveen Kumar B

Age: 23 years

Native State: Karnataka

- Graduation: B.Sc. (Hons.) Agriculture, Professor Jayashankar Telangana State Agricultural University, Telangana
- Summer's Company: Adventz Group
- Summer Project Title: Prospects and growth opportunities for Nano Fertilizers (Nano Urea and Nano DAP) segment in India and entry strategy for Paradeep Phosphates Ltd.
- Languages Known: English, Hindi, Telugu & Kannada
- Graduation: B.Sc. (Hons.) Agriculture, Professor Jayashankar Telangana State Agricultural University, Telangana
- Summer's Company: Coromandel International Ltd.
- Summer Project Title: Understand the buying behaviour of B2B and B2C customers/consumers in purchase of food products and come with a strong Go to market strategy for Coromandel
- Work Experience Details: Syngenta India Pvt. Ltd.(2 Months)
- Languages Known: English, Kannada, Hindi & Telugu
- **Graduation:** B.Sc. (Hons.) Horticulture, University of Horticultural sciences, Bagalkot, Karnataka
- Summer's Company: IDFC First Bharat Ltd.
- Summer Project Title: 1. A study on MEL & Personal Loans: with focus on Market Analysis, Credit Culture, Market Opportunities & Competitive Analysis in Patna, Bihar 2. A study on Housing Loan & Mortgage Business: with focus on Market Analysis, Credit Culture, Market Opportunities & Competitive Analysis in Patna, Bihar.
- Languages Known: English, Kannada & Tulu
- Graduation: B.Sc. (Hons) Agricultural Marketing & Cooperation, University of Agricultural Sciences, GKVK, Bangalore, Karnataka
- Summer's Company: Adventz Group
- Summer Project Title: To Conduct Market Research for Specialty Nutrient and Crop Protection Chemicals and analyse the farmer purchase behaviour and strategizing advancement of the Jai Kisaan Junctions in Nasik District
- Languages Known: English, Hindi, Telugu & Kannada

Naveen Patil Age: 24 years Native State: Karnataka	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, University of Agricultural Sciences, Dharwad, Karnataka</li> <li>Summer's Company: Coromandel International Ltd.</li> <li>Summer Project Title: Understand the existing procurement/processing practices of Crops (Spices, Rice and Pulses – Redgram/Blackgram) and coming up with recommendations on creating a robust backend for Output marketing</li> <li>Languages Known: English, Hindi &amp; Kannada</li> </ul>
Neha Kumari Age: 27 years Native State: Uttar Pradesh	<ul> <li>Graduation: B.Sc. (Agriculture), Rajmata Vijyaraje Scindya Krishi Vishvavidalya, Gwalior, Madhya Pradesh</li> <li>Summer's Company: Syngenta India Pvt. Ltd.</li> <li>Summer Project Title: Understand consumer trends in hybrid rice in Eastern U.P and Syngenta product fitment opportunity</li> <li>Languages Known: English &amp; Hindi</li> </ul>
Nikhila Kunnuthottiyil Age: 22 years Native State: Kerala	<ul> <li>Graduation: B.Sc. (Hons) Botany, University of Delhi, Delhi</li> <li>Summer's Company: ITC Ltd.</li> <li>Summer Project Title: Raw Material (RM) and Finished Goods (FG) Prices Correlation Analysis in Shrimp (Aqua) producing nations and export destination markets.</li> <li>Languages Known: English, Hindi, Marathi &amp; Malayalam</li> </ul>
Nikita Powdel Age: 22 years Native State: Assam	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Assam Agricultural University, Assam</li> <li>Summer's Company: Adventz Group</li> <li>Summer Project Title: Understand the farmers and channel partners perception about One Nation One fertilizer Scheme</li> <li>Languages Known: English, Hindi, Nepali &amp; Assamese</li> </ul>

#### Batch 2022-24



Patibandla Anila

Age: 24 years

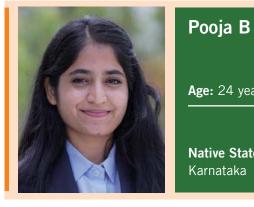
Native State: Andhra Pradesh



Dr. Patil Sachin Rajshekhar

Age: 24 years

Native State: Maharashtra



Age: 24 years

Native State: Karnataka



Pramod V

Age: 23 years

Native State: Karnataka

- Graduation: B.Sc. (Hons.) Agriculture, Acharya N.G Ranga Agricultural University, Guntur, Andhra Pradesh
- Summer's Company: WayCool Foods & Products Pvt. Ltd.
- Summer Project Title: New Product Development of Idli Rava, Sooji and Poha to tap into new market segments and drive the business growth
- Languages Known: English & Telugu
- Graduation: B.V.Sc. & A.H., Maharashtra Animal and Fishery Sciences University, Nagpur, Maharashtra
- Summer's Company: Ernst & Young LLP
- Summer Project Title: 1. Strengthening the Innovation Agenda of Agrinnovate India 2. Cost estimation and project structure analysis for LSD vaccine manufacturing facility in India
- Languages Known: English, Hindi & Marathi
- Graduation: B.Sc. (Hons.) Agriculture, University of Agricultural Sciences, GKVK, Bangalore, Karnataka
- Summer's Company: Godrej Agrovet Ltd.
- Summer Project Title: Expansion of Curd Market in Bangalore(focused) and other cities
- Work Experience Details: Beegle Agritech and Agriproducts Pvt. Ltd. (11 Months)
- Languages Known: English, Hindi, Marathi & Kannada
- Graduation: B.Sc. (Hons.) Agriculture, University of Agricultural Sciences, Dharwad, Karnataka
- Summer's Company: YES Bank Ltd.
- Summer Project Title: Carbon credit market analysis, carbon credit generation in agriculture, and how banks can utilise these markets
- Languages Known: English, Hindi & Kannada

Prashanth B S Age: 23 years Native State: Karnataka	<ul> <li>Graduation: B.Sc. (Hons) Agricultural Marketing &amp; Co- operation, University of Agricultural Sciences, GKVK, Bangalore, Karnataka</li> <li>Summer's Company: ITC Ltd.</li> <li>Summer Project Title: Exploring Business Opportunities in Millets (Export Trade &amp; Domestic Trade)</li> <li>Languages Known: English, Hindi &amp; Kannada</li> </ul>	
Priya Das Age: 26 years Native State: Assam	<ul> <li>Graduation: M.Sc. Soil Science and Agricultural Chemistry, Central Agricultural University, Imphal, Manipur</li> <li>Summer's Company: Fresh Produce Value Creation Services Pvt. Ltd. (go4fresh)</li> <li>Summer Project Title: 1. Advanced Crop Yield Deviation Analysis: Leveraging Satellite Data         <ol> <li>Optimizing App Connectivity: A comprehensive Backend Project</li> <li>Empowering New Employees: Comprehensive Product Handbook</li> </ol> </li> <li>Work Experience Details: North Eastern Regional Institute of Land and Water Management, Tezpur (4 Months)</li> <li>Languages Known: English, Hindi, Assamese &amp; Bengali</li> </ul>	
Priya Minz Age: 24 years Native State: Jharkhand	<ul> <li>Graduation: B.Sc. (Hons.) Horticulture, Sam Higginbottom University of Agriculture, Technology and Sciences, Uttar Pradesh</li> <li>Summer's Company: Nichino India Pvt. Ltd.</li> <li>Summer Project Title: Customer Satisfaction Survey in East India</li> <li>Languages Known: English &amp; Hindi</li> </ul>	
Raghav Dadhich Age: 24 years Native State: Rajasthan	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Sri Karan Narendra Agriculture University, Rajasthan</li> <li>Summer's Company: UPL Ltd.</li> <li>Summer Project Title: Fungicide market estimate on groundnut (including seed treatment)</li> <li>Languages Known: English, Hindi &amp; Marwari</li> </ul>	

#### Batch 2022-24



Rani Hooda

Age: 26 years

Native State: Haryana



Rinsit Keishing

Age: 25 years

Native State: Manipur



Rathi Rohit Ramesh

Age: 23 years

Native State: Maharashtra



Dr. Sachin Sharma

Age: 27 years

Native State: Himachal Pradesh

- **Graduation:** M.A. Economics, Maharshi Dayanand University, Haryana
- Summer's Company: Syngenta India Pvt. Ltd.
- Summer Project Title: Rabi corn business opportunities for Syngenta in NIMAR
- Languages Known: English, Punjabi & Hindi

- **Graduation:** B.Sc. (Hons.) Agriculture, Acharya N.G Ranga Agricultural University, Guntur, Andhra Pradesh
- Summer's Company: Nichino India Pvt. Ltd.
- Summer Project Title: To conduct detailed crop business opportunities in northeast India
- Languages Known: English & Manipuri

- Graduation: B.Sc. (Hons.) Agriculture, Vasantrao Naik Marathwada Krishi Vidyapeeth, Parbhani, Andhra Pradesh
- Summer's Company: Adventz Group
- Summer Project Title: Analysing the market scenario for adoption of custom blend fertilizers
- Languages Known: English, Hindi & Marathi
- Graduation: M.V.Sc. Animal Nutrition, Chaudhary Sarwan Kumar Himachal Pradesh Krishi Vishwavidyalaya, Palampur, Himachal Pradesh
- Summer's Company: Adventz Group
- Summer Project Title: 1. Understanding Farmer Perspectives on Soil Testing Services in Karnataka and Maharashtra Regions.
   Study of the Impact of digital promotion (social media) in Karnataka & Maharashtra Regions.
- Languages Known: English & Hindi

Salvi Sakshee Dattaram Age: 22 years Native State: Maharashtra	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, Dr. Balasaheb Sawant Konkan Krishi Vidyapeeth, Dapoli, Maharashtra</li> <li>Summer's Company: Syngenta India Pvt. Ltd.</li> <li>Summer Project Title: Assessing the landscape of App- based weather solutions in Indian Agriculture</li> <li>Languages Known: English, Hindi &amp; Marathi</li> </ul>
Saurabh Lather Age: 25 years Native State: Haryana	<ul> <li>Graduation: B.Tech. (Dairy Technology), National Dairy Research Institute, Karnal, Haryana</li> <li>Summer's Company: MTR Foods Pvt. Ltd.</li> <li>Summer Project Title: Sourcing of Rice &amp; Wheat Products through Backward integration with millers.</li> <li>Work Experience Details: Nestle India Ltd. (13 Months)</li> <li>Languages Known: English &amp; Hindi</li> </ul>
Sherya Garg Age: 23 years Native State: Haryana	<ul> <li>Graduation: B.Tech. (Agricultural Engineering), Chaudhary Charan Singh Haryana Agricultural University, Hisar, Haryana</li> <li>Summer's Company: Ernst &amp; Young LLP</li> <li>Summer Project Title: 1. Strengthening the Innovation Agenda of Agrinnovate India 2. Cost estimation and project structure analysis for LSD vaccine manufacturing facility in India</li> <li>Languages Known: English, Punjabi &amp; Hindi</li> </ul>
Shreestee Das Age: 25 years Native State: Assam	<ul> <li>Graduation: B. Tech. (Food Engineering and Technology), Tezpur University, Assam</li> <li>Summer's Company: Varaha Climate Ag Pvt. Ltd.</li> <li>Summer Project Title: 1. Develop training module for agroforestry project         <ol> <li>Studied the scope of expansion in African countries and reached out to 68 potential partners in East Africa</li> <li>Exploring partnership potential and strategic collaboration in India</li> <li>Studied the scope of expansion in East Asian Countries</li> </ol> </li> <li>Work Experience Details: CG Corp Global (CG Foods) (17 Months)</li> <li>Languages Known: English, Hindi &amp; Assamese</li> </ul>

#### Batch 2022-24



Sourav Tarafdar

Age: 26 years

Native State: West Bengal



Dhone Sugat Sahebrao

Age: 24 years

Native State: Maharashtra



Suryansh Awasthi

Age: 23 years

Native State: Madhya Pradesh



Parlapalli Tejaswini

Age: 24 years

Native State: Andhra Pradesh

- **Graduation:** B.Sc. (Agriculture), Mahatma Phule Krishi Vidyapeeth, Rahuri, Maharashtra
- Summer's Company: Adventz Group
- Summer Project Title: To increase the sale of PPL Navratna 20:20:0:13 fertilizer through market development activities by specific effective farmer's meetings and farmers contacts.
- Languages Known: English, Hindi & Bengali
- Graduation: B.Tech. (Agricultural Engineering), Dr. Babasaheb Ambedkar Marathwada University, Aurangabad, Maharashtra
- Summer's Company: Sequoia Biosciences Pvt. Ltd.
- Summer Project Title: To understand the sensitivity of agriculture to Global warming caused by Climate Change and the STEP system's potential to handle the issues brought on by it, with particular reference to Punjab
- Languages Known: English, Hindi & Marathi
- **Graduation:** B.Sc. (Hons.) Agriculture, Medi-Caps University, Madhya Pradesh
- Summer's Company: CRISIL Ltd.
- Summer Project Title: 1. Industry assessment of Bio Fertilizers Industry in India
   2. Industry assessment of Biostimulants Industry in India
- Languages Known: English & Hindi
- **Graduation:** B.Tech, Acharya N.G.Ranga Agricultural University, Guntur, Andhra Pradesh
- Summer's Company: WayCool Foods & Products Pvt. Ltd.
- Summer Project Title: 1. Urd Dal value proposition and customer on-boarding
   Judgetification of differentiated dragates person ladi

 Identification of differentiated dry staples across India
 Identification of Indian based Super Markets in US, UK, Canada, Singapore & Malaysia (Secondary Research)

• Languages Known: English, Hindi & Telugu

Sweta Mukherjee Age: 25 years Native State: Jharkhand	<ul> <li>Graduation: B.Sc. (Agriculture), Birsa Agricultural University, Ranchi, Jharkhand</li> <li>Summer's Company: Britannia Industries Ltd.</li> <li>Summer Project Title: Identify and charter data analytics oppurtunities and MIS report automation in purchase function</li> <li>Languages Known: English, Hindi &amp; Bengali</li> </ul>
Vaibhav Mittal Age: 22 years Native State: Rajasthan	<ul> <li>Graduation: B.Sc. (Hons.) Agriculture, G D Goenka University, Haryana</li> <li>Summer's Company: Syngenta India Pvt. Ltd.</li> <li>Summer Project Title: Study on brand equity and customer retention of NK 30 in Bhilwara and Chittorgarh</li> <li>Languages Known: English &amp; Hindi</li> </ul>
Vanitha Rajam M Age: 23 years Native State: Tamil Nadu	<ul> <li>Graduation: B.S (Agri Business Management), Tamil Nadu Agricultural University, Coimbatore, Tamil Nadu</li> <li>Summer's Company: Trouw Nutrition India Pvt. Ltd. (Nutreco)</li> <li>Summer Project Title: 1. Where to Play: Analyzing CRM data to provide business insights 2. Optimising Brand Visibility through Digital Medium</li> <li>Languages Known: English, Telugu &amp; Tamil</li> </ul>
Gurav Varad Mohan Age: 22 years Native State: Maharashtra	<ul> <li>Graduation: B.Tech. (Agricultural Engineering), Dr. Balasaheb Sawant Konkan Krishi Vidyapeeth, Dapoli, Maharashtra</li> <li>Summer's Company: Chifu Agritech Pvt. Ltd. (Vegrow)</li> <li>Summer Project Title: Building a Resilient Strategic Sourcing network and Exploration of Mandi Sourcing Prospects of Pomegranate</li> <li>Languages Known: English, Hindi &amp; Marathi</li> </ul>

#### Batch 2022-24



Dr. Vattikunta Krishna Chaitanaya

Age: 28 years

Native State: Andhra Pradesh



#### Vavilala Himalekya

Age: 23 years

Native State: Telangana



Vibhaavari V

Age: 23 years

Native State: Tamil Nadu



Dhaware Vishal Satyawan

Age: 23 years

Native State: Maharashtra

- **Graduation:** B.V.Sc. & A.H., Nanaji Deshmukh Veterinary Science University, Jabalpur, Madhya Pradesh
- Summer's Company: Godrej Agrovet Ltd.
- **Summer Project Title:** To Scale up the direct procurement from farmers by removing middlemen for Godrej CDPL
- Work Experience Details: Sangam Milk Producers Company Ltd. (34 Months)
- Languages Known: English, Hindi & Telugu
- Graduation: B.Sc. (Hons.) Agriculture, Professor Jayashankar Telangana State Agricultural University, Telangana
- Summer's Company: Chifu Agritech Pvt. Ltd. (Vegrow)
- Summer Project Title: Strategic Supply Channel Development and Profitability Management: Evaluating Multiple Models for Pre-Booking and Harvest Operations for Efficient Supply Chain Management
- Languages Known: English & Telugu
- Graduation: B.Sc. (Hons.) Agriculture, Tamil Nadu Agricultural University, Coimbatore, Tamil Nadu
- Summer's Company: Adventz Group
- Summer Project Title: Market Analysis for Water Soluble Fertilizers in Kolhapur and Nashik regions and Consumer Feedback study of Jai Kisaan Water Soluble Fertilizers
- Languages Known: English, Hindi & Tamil
- **Graduation:** B.Sc. (Hons.) Horticulture, Mahatma Phule Krishi Vidyapeeth, Rahuri, Maharashtra
- Summer's Company: ADAMA India Pvt. Ltd.
- Summer Project Title: Vegetable market evaluation
- Languages Known: English, Hindi & Marathi



#### Venkateshan J

Age: 27 years

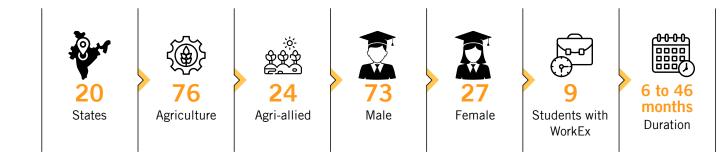
Native State: Tamil Nadu

- Graduation: B.Sc. (Agriculture), Annamalai University, Tamil Nadu
- Summer's Company: Chifu Agritech Pvt. Ltd. (Vegrow)
- Summer Project Title: Explore and build strong procurement base of Mango in Supply and Demand
- Work Experience Details: Dharani Sugars and Chemicals Ltd.. Arivu Associates.

Aria Dairy Farms Pvt. Ltd. (38 Months)

• Languages Known: English & Tamil

## **Students Profile (2023-25)**





#### Batch 2023-25

#### Abhishek 26 years

B.Sc. Agriculture University of Agriculture Sciences, Raichur, Karnataka English, Hindi, Marathi & Kannada

#### Abinash Kerketta 24 years

B.Tech. (Agricultural Engineering) Sam Higginbottom University of Agriculture, Technology and Sciences, Prayagraj, Uttar Pradesh English, Hindi & Odia

#### Adit Joy Minj 23 years

B.Tech. (Agricultural Engineering) Sam Higginbottom University of Agriculture, Technology and Sciences, Prayagraj, Uttar Pradesh English & Hindi

#### Akash Kumar 23 years

B.Sc. (Hons.) Agriculture Agriculture University, Jodhpur, Rajasthan English & Hindi

#### Akidi Chandrahas **Reddy** 23 years

B.Sc. (Hons.) Agriculture Amity University, Noida, Uttar Pradesh English, Hindi & Telugu

#### Akshat Negi 20 years

B.Sc. (Hons.) Agriculture Veer Chandra Singh Garhwali Uttarakhand University of Horticulture and Forestry, Uttarakhand

#### Alavala Tarun Sai 24 years

Andhra Pradesh English & Telugu

#### Aliva H 25 years

Kerala

#### Aluguvelli Sahithi 22 years

Telangana

#### Amanpreet Singh 24 years

B.Sc. (Hons.) Agriculture Guru Nanak Dev University, Amritsar, Punjab English, Hindi & Punjabi

English & Hindi

B.Sc. (Hons.) Horticulture Dr.YSR Horticultural University,

B.Sc. (Hons.) Agriculture Kerala Agricultural University,

English, Hindi & Malayalam

B.Sc. (Hons.) Agriculture Professor Jayashankar Telangana State Agricultural University,

English, Hindi & Telugu

#### **Anetto Sebastian** 24 years

B.Sc. (Hons.) Agriculture Sardarkrushinagar Dantiwada Agricultural University, Gujarat English, Hindi, Tamil & Malayalam

#### **Anil** 23 years

B.Sc. (Hons.) Horticulture University of Agricultural and Horticultural Sciences, Shivamogga, Karnataka English, Hindi, Telugu & Kannada Government of India Department of Posts (9 months)

#### Antra Kumari 22 years

B.Sc. (Hons.) Agriculture Birsa Agricultural university, Jharkhand English, Hindi & Bengali

#### Ashina Ansari 24 years

B.Sc. (Hons.) Agriculture University of Agricultural Sciences, GKVK, Bangalore, Karnataka

English, Hindi, Kannada, Tamil & Malayalam

#### Avisek Mondal 22 years

B.Sc. (Hons.) Agriculture Dr. Rajendra Prasad Central Agricultural University, Bihar English, Hindi & Bengali

#### Ayesha Bharti 24 years

B.Sc. (Hons.) Agriculture Chandra Shekhar Azad University of Agriculture & Technology, Uttar Pradesh

English, Odia & Hindi

#### Badde Akash 22 years

B.Sc. Agriculture Adikavi Nannaya University, Rajamahendravaram, Andhra Pradesh English & Telugu Nuziveedu Seeds Ltd. (10 months)

#### Bhavana V M 23 years

B.Sc. (Hons.) Agriculture University of Horticultural Sciences, Bagalkot, Karnataka English, Hindi & Kannada

#### **Borse Prasad Ramesh** 24 years

B.Sc. (Hons.) Agriculture Mahatma Phule Krishi Vidyapeeth, Rahuri English, Hindi & Marathi

#### Chanda Pooja 22 years

B.Sc. (Hons.) Agriculture Vasantrao Naik Marathwada Krishi Vidyapeeth, Parbhani, Maharashtra English, Hindi and Telugu

#### **Chinthapally Vishal**

24 years B.Sc. (Hons.) Agriculture Professor Jayashankar Telangana

State Agricultural University, Telangana English & Telugu

#### **Deepak Singh Bhandari** 25 years

Bachelor of Fisheries Science G.B.Pant University of Agriculture and Technology, Pantnagar, Uttrakhand English & Hindi

#### Deerghasi Nitya Sri 22 years

B.Sc. (Hons.) Agriculture Acharya N.G. Ranga Agricultural University, Guntur, Andhra Pradesh English, Hindi & Telugu

#### Dhanush K 23 years

B.Sc. (Hons.) Agriculture University of Agricultural Sciences, GKVK, Bangalore, Karnataka English, Hindi, Telugu & Kannada

#### Dhevadharshini A 23 years

B.Sc. (Hons.) Agriculture Tamil Nadu Agricultural University, Tamil Nadu English & Tamil

#### **Doppalapudi Sudheer** 25 years

B.Tech. (Agricultural Engineering) Jawaharlal Nehru Technological University, Kakinada, Andhra Pradesh English & Telugu

RARS Anakalappi, Team Lease, ITC Ltd. (ABD) (31 months)

#### Duggineni Venkata Kalyan Chakravarthy 23 years

B.Sc. (Hons.) Agriculture Acharya N.G. Ranga Agricultural University, Guntur, Andhra Pradesh English & Telugu

#### **Durgesh** 22 years

B.Sc. (Hons.) Agriculture Swami Keshwanand Rajasthan Agriculture University, Rajasthan English & Hindi

#### **Tejavat Shailesh** 23 years

B.Sc. (Hons.) Agriculture Suresh Gyan Vihar University, Jaipur, Rajasthan English, Hindi & Telugu

#### Gadde Niharika 24 years

B.Sc. (Hons.) Agriculture Professor Jayashankar Telangana State Agricultural University, Telangana English, Hindi, Telugu & Kannada

#### Batch 2023-25

#### **Guggilla Vivek** 24 years

B.Tech. (Agricultural Engineering) Acharya N.G. Ranga Agricultural University, Guntur, Andhra Pradesh English, Hindi & Telugu

#### Harshit Maheswari 24 vears

B.Sc. (Hons.) Agriculture Kerala Agricultural University, Kerala English & Hindi

#### **Jadav Mrunal** Mansinhbhai 22 years

B.Sc. (Hons.) Agriculture Junagadh Agricultural University, Gujarat English, Hindi & Gujarati

#### Jovna W Nathanial 23 years

B.Tech. (Agricultural Engineering) Jawaharlal Nehru Krishi Vishwa Vidyalaya, Jabalpur, Madhya Pradesh

English & Hindi

#### Kalyampudi Sravanth Kumar 23 years

B.Sc. (Hons.) Agriculture Acharya N.G. Ranga Agricultural University, Guntur, Andhra Pradesh English, Hindi & Telugu

#### Kamali C 22 years

B.Sc. (Hons.) Agriculture Annamalai University, Tamil Nadu English, Malayalam & Tamil

#### Kamble Chetan Liladhar 23 years

B.Sc. (Hons.) Horticulture Dr. Panjabrao Deshmukh Krishi Vidyapeeth, Maharashtra English, Hindi & Marathi

B.Sc. (Hons.) Agriculture Banda University of Agriculture and Technology, Uttar Pradesh English & Hindi

#### Kandanulu Hemanth Kumar Reddy 23 years

B.Sc. (Hons.) Agriculture Professor Javashankar Telangana State Agricultural University, Telangana English, Hindi & Telugu

#### Kanuri Navya Sri 23 years

B.Sc. (Hons.) Agriculture Professor Jayashankar Telangana State Agricultural University, Telangana English, Hindi & Telugu

#### Kanak Gupta 23 years

#### Kappa

#### Bhuvaneswarudu 25 years

B.Sc. Agriculture Pondicherry University, Pondicherry English, Hindi, Telugu & Tamil

#### Kavinprasanth S 22 years

B.Tech. (Food Technology)

National Institute of Food Technology Entrepreneurship and Management, Thanjavur, Tamil Nadu

English & Tamil

#### Kethavath Raviteja 24 years

B.Sc. (Hons.) Agriculture Professor Jayashankar Telangana State Agricultural University, Telangana English, Hindi & Telugu

#### **Khalangre Krishnakant** Balaji 26 years

B.Tech. (Food Technology) Vasantrao Naik Marathwada Krishi Vidyapeeth, Parbhani, Maharashtra English, Hindi & Marathi Comprehensive (Catalyst) Support Services Pvt. Ltd., Pune (6 months)

#### **Khimberlee Hafila** 24 years

B.Sc. (Hons.) Agriculture Assam Agricultural University, Assam English, Hindi, Assamese & Bengali

#### **Khosare Vedant Sham** 23 years

B.Tech. (Agricultural Engineering) Dr. Panjabrao Deshmukh Krishi Vidyapeeth, Maharashtra English, Hindi & Marathi Sundaram Finance Ltd. (14 months)

#### Kolte Shriraj Amol 22 years

B.Sc. (Hons.) Agriculture Mahatma Phule Krishi Vidyapeeth, Rahuri, Maharashtra English, Hindi & Marathi

#### Krushnarpita Nayak 24 years

B.Sc. (Hons.) Agriculture Odisha University of Agriculture & Technology, Odisha English, Hindi & Odia

#### Bahekar Kushal **Rajeshwar** 22 years

B.Sc. (Hons.) Agriculture Dr. Paniabrao Deshmukh Krishi Vidyapeeth, Maharashtra English, Hindi & Marathi

#### Lavudya Upender 23 years

B.Sc. (Hons.) Agriculture University of Agricultural Sciences, GKVK, Bangalore, Karnataka English, Hindi, Kannada & Telugu

RECRUITER'S GUIDE

50 PGDM (ABM) 2023-24

#### Mahesh 25 years

B.Sc. (Hons.) Agriculture Chaudhary Charan Singh Harvana Agricultural University, Haryana English, Hindi & Puniabi

#### Mani Krishna Vaddamanu 22 years

B.Sc. (Hons.) Agriculture Singhania University, Rajasthan English, Hindi & Telugu

#### Manish Kumar 23 years

B.Sc. (Hons.) Agriculture Chaudhary Charan Singh Haryana Agricultural University, Haryana English, Hindi & Punjabi

#### Mano Harish N 22 years

B.Sc. (Hons.) Agriculture Annamalai University, Tamil Nadu English & Tamil

#### Mayank Kumar Singh 23 years

B.Sc. (Hons.) Agriculture Mahatma Gandhi Kashi Vidyapeeth, Varanasi, Uttar Pradesh English & Hindi

#### Mayukh Barman 22 years

B.Sc. (Hons.) Agriculture Lovely Professional University, Punjab English, Hindi & Bengali

#### Muhammed Sinan V 23 years

B.Sc. (Hons.) Agriculture Kerala Agricultural University, Kerala English, Hindi & Malayalam

#### Mukul Yaday 22 years

B.Sc. (Hons.) Agriculture Punjab Agricultural University, Ludhiana, Punjab English, Hindi & Punjabi

#### Nakul Mehta 23 years

B.Sc. (Hons.) Agriculture Chaudhary Charan Singh Haryana Agricultural University, Haryana English, Hindi & Punjabi

#### Nalla Mihir 25 years

B.Sc. (Hons.) Agriculture Mahatma Phule Krishi Vidyapeeth, Rahuri. Maharashtra English, Hindi & Telugu

#### Nandan Kumar 24 years

B.Sc. (Hons.) Agriculture Bidhan Chandra Krishi Viswavidyalaya, West Bengal English, Bengali & Hindi

#### Batch 2023-25

#### **Neetipudi Chandra Bose** 28 years

M.Sc.Agriculture (Genetics and Plant Breeding) Sam Higginbottom University of Agriculture, Technology and Sciences, Prayagraj, Uttar Pradesh English, Hindi & Telugu ASR Seeds Pvt. Ltd. (46 months)

#### Nikhilkumar G R 23 years

B.Sc. (Hons.) Agricultural Marketing and Cooperation University of Agricultural Sciences, GKVK, Bangalore, Karnataka English, Telugu & Kannada SUJMT Farmer Producer Company Ltd., HDFC Bank Ltd.

#### Niroshini R 22 years

(10 months)

B.Sc. (Hons.) Agriculture Annamalai University, Tamil Nadu English & Tamil

#### Nitinkumar 23 years

M.Sc. Agriculture (Agricultural Statistics) University of Agricultural Sciences, Dharwad, Karnataka

English, Hindi, Telugu & Kannada

26 years B.Tech. (Agricultural Engineering) Mahatma Phule Krishi Vidyapeeth, Rahuri, Maharashtra English, Hindi & Marathi

#### **P Mahesh** 24 years

B.Sc. (Hons.) Forestry University of Agricultural Shivamogga, Karnataka English, Hindi, Telugu & Kannada

#### **Payyavula Haritha** 22 years

Telangana

#### Penta Sai Kiran 23 years

B.Sc. (Hons.) Agriculture Rahuri, Maharashtra Telugu

#### Pharate Omkar Shahaii

22 years Rahuri, Maharashtra

and Horticultural Sciences,

B.Sc. (Hons.) Agriculture Professor Jayashankar Telangana State Agricultural University,

English, Hindi & Telugu

Mahatma Phule Krishi Vidyapeeth, English, Hindi, Marathi &

B.Sc. (Hons.) Agriculture Mahatma Phule Krishi Vidyapeeth, English, Hindi & Marathi

#### **Powar Aniket Tushar**

#### Prajwal Girish M G 22 years

B.Sc. (Hons.) Agriculture University of Agricultural Sciences, GKVK, Bangalore, Karnataka English, Hindi, Telugu, Tamil & Kannada

#### Prasanna Hegde 26 years

M.Sc. Horticulture (Floriculture and Landscape Architecture) University of Horticultural Sciences, Bagalkot, Karnataka English, Hindi & Kannada

#### Prathima Gowda M R 22 years

B.Sc. (Hons.) Agriculture University of Agriculture Sciences. Raichur, Karnataka English, Telugu & Kannada

#### Rachagolla Rishitha 24 years

B.Sc. (Hons.) Agriculture Professor Jayashankar Telangana State Agricultural University, Telangana English, Hindi & Telugu

#### Ankit Yadav 23 years

B.Sc. (Hons.) Agriculture Jawaharlal Nehru Krishi Vishwa Vidyalaya, Jabalpur, Madhya Pradesh English & Hindi

#### Rahul H 23 years

B.Sc. (Hons.) Horticulture University of Agricultural and Horticultural Sciences, Shivamogga, Karnataka English, Hindi, Telugu & Kannada

#### **Raj Paul Kotichukkala** 25 years

B.Sc. (Hons.) Agriculture Acharya N.G. Ranga Agricultural University, Guntur, Andhra Pradesh English, Hindi & Telugu

#### **Rajat Ravindra** Hunnaragi 23 years

B.Sc. (Hons.) Horticulture University of Agricultural and Horticultural Sciences, Shivamogga, Karnataka English, Hindi, Marathi & Kannada

#### Rajavignesh G 22 years

B.Sc. (Hons.) Agriculture Tamil Nadu Agricultural University. Tamil Nadu English & Tamil

#### Sanavar A 23 years

B.Sc. (Hons.) Agricultural Marketing and Cooperation University of Agricultural Sciences, GKVK, Bangalore, Karnataka English, Hindi, Telugu & Kannada MIB Technologies Pvt. Ltd. (11 months)

#### **Rivansh Jhanwar** 22 years

B.Sc. (Hons.) Agriculture Sardarkrushinagar Dantiwada Agricultural University, Gujarat English, Gujarati & Hindi

#### **S Khaja Peera** 22 years

B.Sc. (Hons.) Agriculture Professor Javashankar Telangana State Agricultural University, Telangana English, Hindi & Telugu

#### Sachin J 23 years

B.Sc. (Hons.) Horticulture University of Horticultural Sciences, Bagalkot, Karnataka English, Hindi & Kannada

#### Sahil Sharma 22 years

B.Sc. (Hons.) Agriculture G D Goenka University, Haryana English & Hindi

#### Sheelam Arjun 24 years

B.Sc. (Hons.) Agriculture Kerala Agricultural University, Kerala English, Hindi, Malayalam & Telugu

#### Sneha K K 24 years

B.Sc. (Hons.) Horticulture University of Horticultural Sciences, Bagalkot, Karnataka English, Hindi, Kannada, Tamil & Malayalam

#### Soumyashree Vajrad 23 years

B.Sc. (Hons.) Agricultural Marketing and Cooperation University of Agricultural Sciences, Dharwad, Karnataka English, Hindi & Kannada

#### Sourav Behera 21 years

B.Sc. (Hons.) Agriculture Professor Jayashankar Telangana State Agricultural University, Telangana English, Hindi, Telugu & Odia

#### Subhrajyoti Barik 26 years

B.Sc. (Hons.) Agriculture Professor Jayashankar Telangana State Agricultural University, Telangana English, Hindi and Odia

#### Susmitha Cherukumilli 23 years

B.Sc. (Hons.) Agriculture Acharya N.G. Ranga Agricultural University, Guntur, Andhra Pradesh English, Hindi & Telugu Clark & Kent Executive Search. ITC Ltd. (ABD) (12 months)

#### Swapnajeet Dash 23 years

B.Sc. (Hons.) Agriculture Odisha University of Agriculture & Technology, Odisha English, Hindi & Odia

#### Batch 2023-25

#### **Syed Mohammed Faiz** Hussaini 22 years

B.Sc. (Hons.) Agriculture University of Mysore, Karnataka English, Hindi, Kannada & Urdu

#### Thakur Atharv Ajay Singh 22 years

B.Sc. (Hons.) Agriculture Dr. Panjabrao Deshmukh Krishi Vidyapeeth, Maharashtra English, Hindi & Marathi

#### Uppala Sreenivasa Sree **Ram** 23 years

B.Sc. (Hons.) Agriculture Professor Jayashankar Telangana State Agricultural University, Telangana English, Hindi & Telugu







#### Vardaan Gupta

23 years

Pradesh

Pradesh

Karnataka

B.Sc. (Hons.) Forestry Rani Lakshmi Bai Central Agricultural University, Uttar

English & Hindi

#### Venkata Sai Saranya

Sanisetty 22 years

B.Sc. (Hons.) Agriculture Acharya N.G. Ranga Agricultural University, Guntur, Andhra

English, Hindi & Telugu

#### Vinava Chandra Thejasvi A S 24 years

B.Sc. (Hons.) Agriculture

University of Agricultural Sciences, GKVK, Bangalore,

English, Hindi & Kannada

#### Vinny Stella Alladi 24 years

B.Sc. (Hons.) Agriculture Acharya N.G. Ranga Agricultural University, Guntur, Andhra Pradesh English, Hindi & Telugu

#### **Y Sahithi** 22 years

B.Sc. (Hons.) Agricultural Science and Rural Development Osmania University, Hyderabad, Telangana English, Hindi & Telugu

#### Yedla Raviteja 23 years

B.Sc. (Hons.) Agriculture Bharath University, Tamil Nadu English & Telugu

# **Recruitment Calendar**

What For?	Whom?	When to Notify?	When will the students be available?
Winter Internship	An internship program of 30 days duration in the month of October for Second year PGDM (ABM)	Recruitment process starts from September first week	Internship Period - In the month of October
Summer Internship	An internship program of 8-10 weeks duration between April to June for First year PGDM (ABM)	Recruitment process starts from November second week onwards	Internship Period - 15th April to 15th June 2024
PPOs/PPIs		After 15th August 2023	
Final Recruitment	For Second year PGDM (ABM) students	Recruitment process starts from November second week onwards	Students Available - April 2024 onwards



# Testimonial



As a proud MANAGE, Hyderabad alumnus, I confidently endorse its exceptional academic journey. The institution nurtures high-calibre students with an industry-oriented curriculum, expert faculty, and emphasis on experiential learning. Its diverse campus life enhances overall development. Hiring from MANAGE guarantees top-notch talent, well-prepared for real-world challenges. The institution's strong industry connections and placement support ensure graduates excel and contribute significantly to organisations from day one. I highly recommend considering MANAGE talent for their commitment to academic excellence, holistic development, and instilling essential values. Investing in MANAGE graduates means investing in organisational success and contributing to India's business ecosystem's growth and progress.

Mr. Kuchibhotla Srinivas

Partner and Industry Leader - Agri business

KPMG India Services LLP

As a MANAGE, Hyderabad alumnus, I share my exceptional journey at this pioneering business school. Graduating from MANAGE, I can confidently attest to the exceptional caliber of students and the immense industry value it offers. MANAGE's rigorous academic curriculum, coupled with its industry-oriented approach, builds a strong business foundation. My time there exposed me to subjects under a wide umbrella, giving me a holistic, comprehensive understanding of the evolving business landscape. The faculty at MANAGE, experts and mentors, guide students to think critically, innovatively and creatively. Their unwavering support fosters continuous learning and innovation. A standout feature of MANAGE is its emphasis on experiential learning. Beyond classrooms, projects, internships, and industry interactions prepare students to transition seamlessly into the professional world, well-equipped to make a significant impact. I wholeheartedly endorse MANAGE and believe that it continues to be a beacon of excellence in the realm of business education. My association with MANAGE will forever remain a source of pride, and I am perfectly reassured that future generations of students will find their own remarkable paths to success here.

# **Presence of MANAGE Alumni Across the Globe**



Hong Kong

Thailand

Indonesia

Australia



#### **Corporate Relationship & Placement Cell**

Dr. K Anand Reddy Principal Coordinator Tel: 040-24014527/24594534 Mobile: +91-9010564442 Email: anandreddy@manage.gov.in

#### **Placement Coordinator**

Mrs. P. Bharathi Rani Tel: 040-24594574 Mobile: +91-9848309923 Email: bharathirani@manage.gov.in

#### **Student Coordinators**

Dharmarajsinh Jetavat: +91-8464075984 Krunal Ganesh Phondekar +91-8793336204 Prashanth B S: +91-7731056303 Sakshee Dattaram Salvi: +91-7715949281 Vaibhav Mittal: +91-8247465279 Dr. Vattikunta Krishna Chaitanya: +91-7731056307



#### National Institute of Agricultural Extension Management (MANAGE)

(An Organization of Ministry of Agriculture and Farmers Welfare Government of India) Rajendranagar, Hyderabad 500030, Telangana, India